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A STRESS-FREE EXPERIENCE WHILE YOU EARN MORE MONEY

- ✦ **Less than 0.7% churn**, so you get paid longer
- ✦ **Allowed to add MRC and NRC charges** to any deal
- ✦ **Lower taxes and cost recovery charges**
 - Others add large cost recovery charges to avoid paying commissions
- ✦ **Up to 7X SPIFFs**
- ✦ **Get paid more**
 - On hardware rentals or sales
 - On usage fees
 - On add-on fees

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EASY

- ➔ **Dedicated sales team** per region
 - Quick response for quotes, demonstrations, and installs
- ➔ **Pre-sales engineering team**
- ➔ **Portal that helps you market to your base**
 - Drip marketing
 - Your branding on collateral
- ➔ **Aggressive base upgrade plans**
 - Pre-negotiated discounts and help to sell to your customer base
 - Eligible for SPIFFs



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RELIABLE



HIPPA
compliant



Instance-based
deployment per
client



No full
outages ever



Geo-redundant
datacenters



Disaster
recovery that is
tested regularly



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**INDUSTRY EXPERTS HAVE REPORTED
THAT 8 OUT OF 10 UC DEALS ARE
PREMISE SYSTEMS MOVING TO THE
CLOUD.**

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MUST-HAVE LEGACY PBX CAPABILITIES



**Line Appearance
Functionality**
so calls are handled
more efficiently



**Advanced Phone System
Scheduling**
to optimize customer
services



**Voicemail and Fax
Escalation**
ensuring responses
meet strict SLAs



**Internal and
External Paging**
supporting unicast and
multicast options



**Legacy and Analog
Compatibility**
that works with any
on-premise setup





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6

**WE'RE WITH
YOU EVERY
STEP OF
THE WAY.**



 **ZULTYS**

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Zultys Partner Portal



Marketing



Learning



Quoting

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**Stay Stress-Free and
Earn Your Ticket to Paradise**

Qualify in 2023 for our first
Circle of Excellence Trip
and join an elite group of high achievers
for an unforgettable experience


Riviera Maya, Mexico
March 17–20, 2024




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**More Money.
No Stress.**



 ZULTYS

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