

Mary Ballentine  
Inside Sales Southeast Territory

Jason Resnick  
Southeast Territory Account Manager



## See The Difference

World-Class Document Capture Solutions

Confidential

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1

## 100% Scanners

– All Channel, All the Time



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### This means we are NOT...



#### A Competitor

We complement existing MPS providers to promote optimal efficiency in the office with parallel technologies.



#### An MFP Manufacturer

We do not sell multi-function devices but highly value our global partnerships with MFP and MPS providers to ensure your customers have access to customized, end-to-end solutions.




#### Selling Direct

Kodak Alaris operates within an indirect channel model; you have ownership over your customers and we are here to support you with a best-in-class sales and service organization.


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2


# This means we ARE...



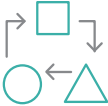
Channel-driven and here to protect & support




The only manufacturer that offers a full range of scanners, software, and services




Providing lucrative channel programs



An extension of your sales team



Your trusted strategic partner





Your dedicated service team on major scanner brands

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3

# Come see us at Booth 14!



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4

2