



The Frontier Advantage

Frontier Business Products offers its clients the technology of the future and the customer service of times gone by. We believe that our success over the years is a direct product of our responsiveness and the personal attention we provide our customers.

FOUNDATIONS OF SUCCESS

Exceptional Equipment Performance

Each piece of equipment you lease is guaranteed to work to manufacturer specification for the term of your lease. Period. If it doesn't, we'll repair or replace it with little to no interruption to your document workflow.

Secure Investments

Our leasing and trade-in programs give you the dynamic agility to change or upgrade your equipment at any time without penalty.

Peerless Training & Support

Your company will not only receive training when your customized solutions are first introduced but will continue to receive training and support as long as you are a customer.

Certified Technicians

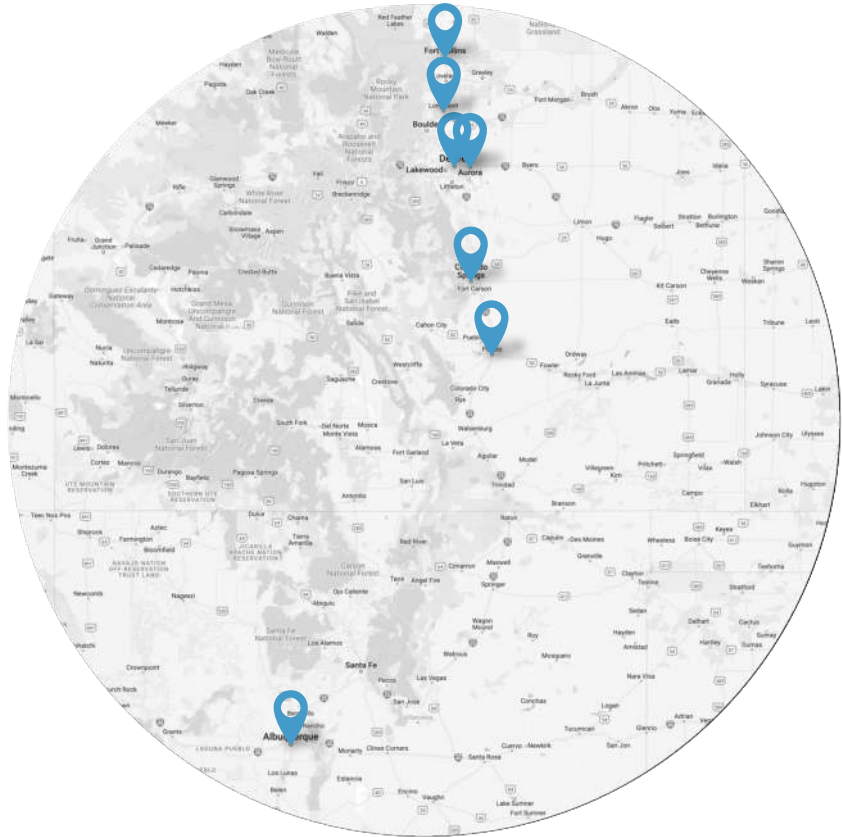
Each of our technicians is certified by the manufacture to service your equipment.

Satisfied Customers

Our goal is to provide you with unequalled solutions and unsurpassed customer service for all your document management needs. We measure our success by your success.

Total Call

During every service call our technicians proactively provide preventative maintenance to include replacing parts to prevent service calls in the future and maximize the uptime.



We're Local

Our Staff is Local

Our staff is never far away and never outsourced to other companies or countries. Our technicians are always right at hand and ready to help whenever you need them.

Our Equipment is Local

Unlike other companies who house their equipment in remote warehouses, we keep all our inventory local. Why? To speed up the time it takes to get you the products and supplies you need.

Frontier is Local

We are near our customers. It's the only way we do business. By being close, we're always able to quickly offer the service and support you desire and deserve.



Locations

OVER 10,000 HAPPY CUSTOMERS

Colorado

Aurora

Colorado Springs

Denver

Ft. Collins

Longmont

Pueblo

New Mexico

Albuquerque

Awards & Accolades

For more than 43 years now Frontier Business Products has been a premier source for copy, print, and document management technology. Frontier Business Products is the only name you need to know when it comes to Copy Machine Sales and Leasing, Document Management, Scanning Solutions, Managed Print, Managed I.T., Managed Voice services and more.



SHARP Platinum Level Service Provider Commitment

Sharp dealers that demonstrate exceptional customer support and satisfaction. The award is a symbol of meeting Sharp's highest standards within our authorized service network. Only 72 out of 400 Sharp dealerships have qualified for this honor.



Ricoh RFG Circle of Excellence

Designed to recognize Ricoh partners who provide outstanding service and support in accordance with Ricoh's stringent guidelines for quality and service. Only 100 organizations in the United States achieve this recognition.



Office Dealer Magazine Top 100

Presented annually by the magazine to the top office equipment, office products, and office furniture dealers in the U.S. It recognizes dedication to excellent service while providing advanced technology and innovative solutions.



HP Amplify Power Services Partner

Designed to recognize HP Partners who meet and exceed a demanding level of competence to service excellence and expertise with HP technology and Managed Print Services.



ColoradoBiz Magazine Top 25 Women Owned Business

Top Women in Business! Each year, a vibrant group of business owners and their teams come together to celebrate the successes of the top women in business. Women in Colorado are making an impact in every industry.



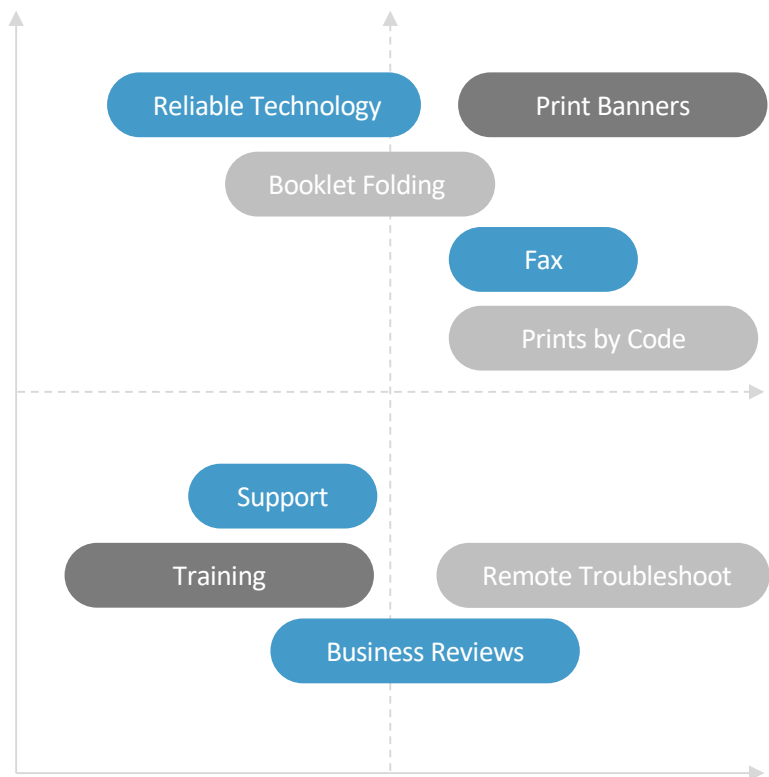
Exemplary Customer Satisfaction

One of the best ways to prove we put our customers first is with our Net Promoter Score (NPS). Using the NPS system, we capture customer feedback after every service call and then have a numerical way to measure how happy our customers are. The higher the NPS, the happier the customers.

Company	NPS
Frontier Business Products	95.8
Costco	74
USAA	73
Southwest Airlines	71
Apple	68
Ritz Carlton	68

Data is from 3/31/22 NPS report. Net Promoter, Net Promoter Score, and NPS are trademarks of Satmetrix Systems, Inc. Bain & Company, Inc., and Fred Reichheld.

What Matters the Most to you



Criteria

- Reliable technology maximizing uptime for weekly print runs
- Ability to print on letter, legal, ledger and banners
- Staple & Booklet folding capabilities
- Print, Copy, Scan & Fax Solution
- Track Copies and prints by code
- Would like robust reporting for print jobs
- Scan and Save documents to multiple locations



Service Expectation

- 2-4 hour technical support response
- Unlimited in-person training
- Correct and timely supply orders
- Ability to troubleshoot problems remotely



Account Management

- Regular business reviews of volumes and needs by account representative
- Unlimited In-person training and support

Implementation Timeline

Week 1

Finalize Agreement

- Review Contracts
- Executive Agreement
- Order Submission
- Site Survey (Validate Power, Physical Space, and Network Requirements)

Week 1-2

Planning, Delivery, Training Preparation

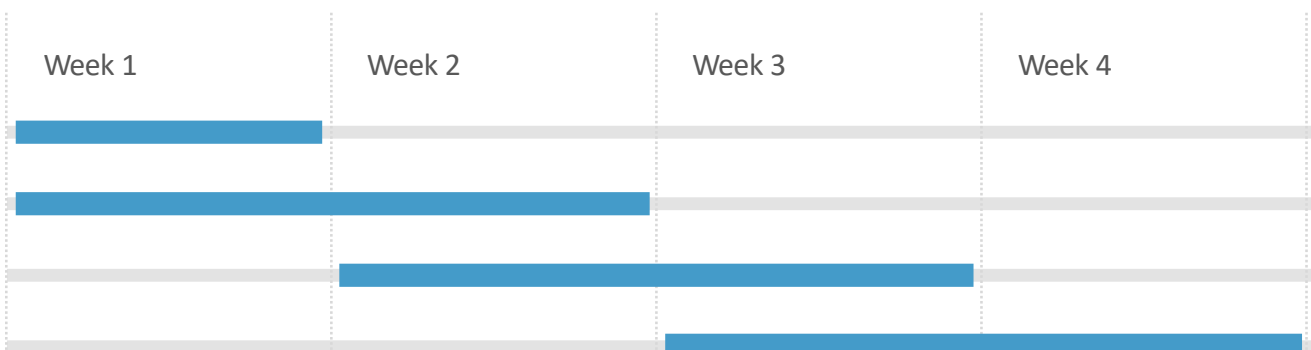
Week 2-3

Delivery, Installation, Networking and Training

Week 3+

Implementation Debrief and Account Review

- Post-Installation Debrief
 - Ensure Completion of all items
 - Schedule first account review
- Account Review
 - Goal Measurement
 - Service History Reports
 - Equipment Volume Trends
 - Training Needs
 - Establish Review Cadence





DID YOU KNOW

Frontier Business Products can optimize your office performance with:

Streamlined Performance



Workflow Analysis

- Asset Deployment
- Utilization Rates
- Expense Clarity



Managed Services

- Managed Print
- VOIP/Phone Systems
- Managed IT Services



Software

- Content Management
- Document Management
- Cost Recovery
- Print Management
- Workflow Automation

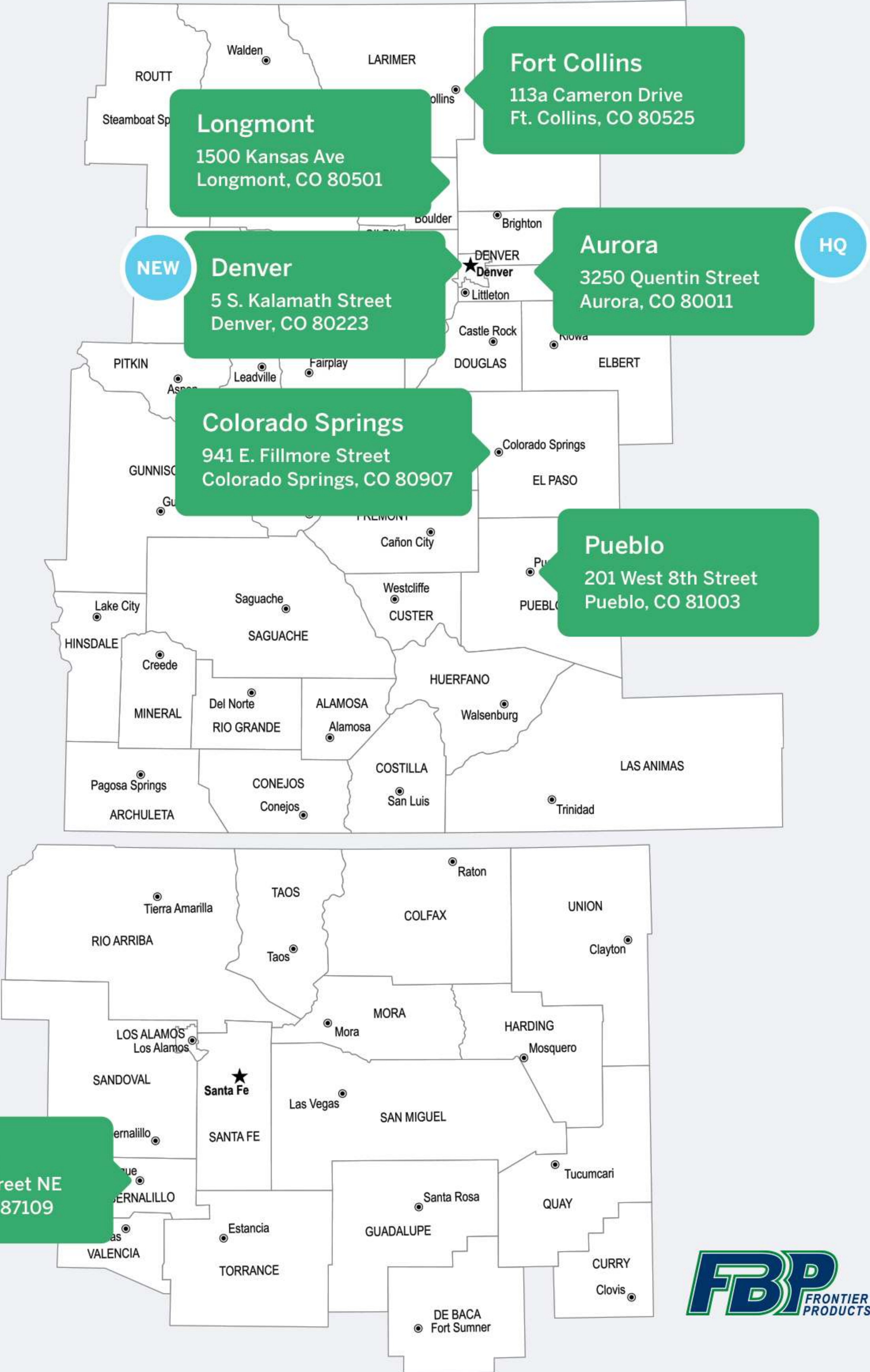


Hardware

- Multifunction Copiers
- Multifunction Printers
- Wide Format
- Interactive Whiteboards
- Production Print

HERE WE GROW AGAIN

Proudly offering the most innovative and affordable
business solutions in the following areas





Colorado’s Premier Provider of Document and Managed Network Solutions.

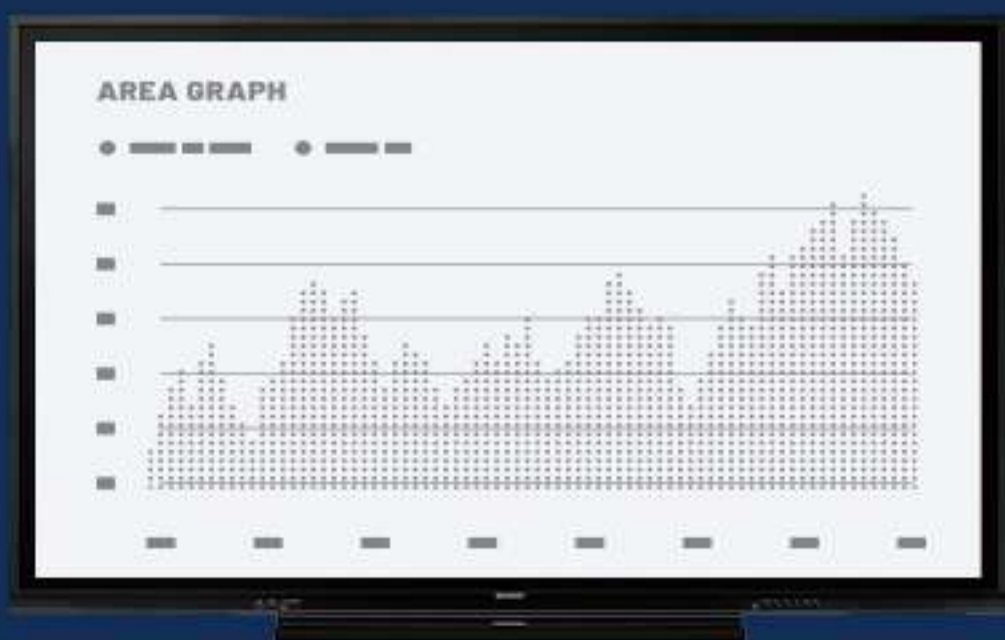
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MANAGED NETWORK SERVICES



RICOH COPIERS



INTERACTIVE WHITEBOARD
/ DIGITAL SIGNAGE



SHARP COPIERS



WIDE FORMAT / PLOTTERS



hp PRINTERS



VOIP/PHONE SYSTEMS



PRODUCTION PRINT

COLORADO

Aurora Denver Longmont
Colorado Springs Fort Collins Pueblo

NEW MEXICO

Albuquerque

303.390.3659
info@fbponline.com
www.fbponline.com