



CLOVER IMAGING GROUP
Sustainable Innovation



The Evolution of MPS: What Has Changed in Dealer MPS Programs?



Meet Your Moderator

Sarah Henderson

Director, MPS and Professional Services



CLOVER IMAGING GROUP
Sustainable Innovation



IMAGING



ecoPost

NuPost



SOLUTIONS



1L TECHLINK 2.0



PARTS



Latinparts



ECO-SERVICES



printreleaf



Meet Your Panelist

John Dodge
MPS Sales
Advanced System, Inc.
Cedar Falls, Iowa



Meet Your Panelist

Kevin Morris
CEO
OneDOC
Managed Print Services
Oklahoma City,
Oklahoma



Meet Your Panelist

Don Duvall

Vice President of
Business Development
Impact Networking
Lake Forest, Illinois



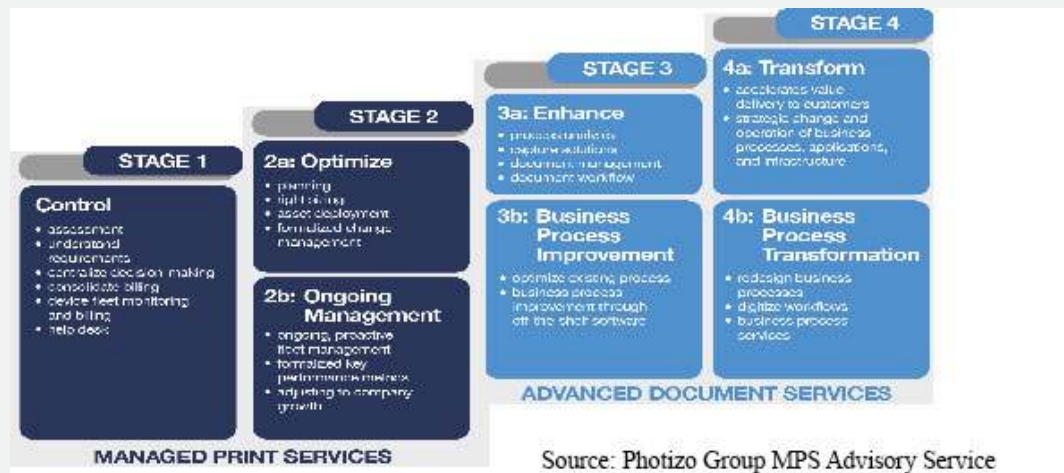
What is MPS?

The [Managed Print Services Association](#) (MPSA) defines managed print services as...

“the active management and optimization of document output devices and related business processes.”



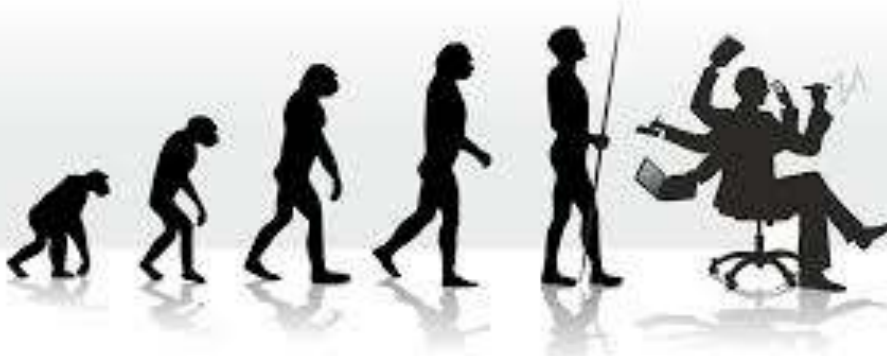
MPS: Phased Out?



MPS: How have we evolved?



- Pricing
- Solutions
- Tool Sets
- Advanced Solutions?



THANK YOU

ASK **BIG** QUESTIONS

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